




# Business partner development

Accelerating the capability of  
your business partners





A portrait of Paul Armstrong, a middle-aged man with a short beard and mustache, smiling. He is wearing a dark grey blazer over a white button-down shirt. The background is a blurred outdoor setting with green foliage. A white diagonal graphic element is on the left side of the image.

*"At NFP, we believe that effective business partnering is pivotal to organisational success. Our passion lies in empowering individuals with the skills and confidence to drive impactful change within their organisations."*

**Paul Armstrong**  
Managing Director, People and Talent UK&I



# Empowering your partners to add more strategic value to your organisation

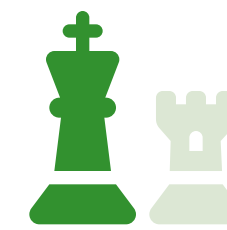
Support functions are at the heart of most successful organisations; they're the cornerstone of stability, the first line of defence for major issues, and often the influencer of positive change. Business partners are no different.

From talent planning to effectively using research and data, you need your business partners to influence the strategic change that caters to the specific needs of your business. Our flagship business partner development programmes equip your people with the right mindset, communication, influence, relationship-building skills, and resilience needed to deliver as a true strategic partner.

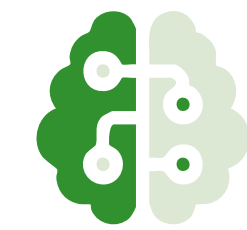
*"An excellent programme – really engaging and enjoyable!"*

HR Business Partner, De Montfort University

With bespoke business partner development programmes meticulously crafted to suit your needs, we can help your business partners:



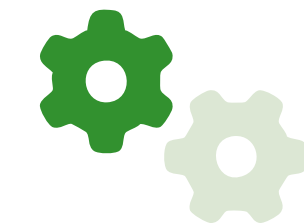
**Fully understand the role and what 'strategic' partner means**



**Develop the necessary skills and mindset for success**



**Excel in their role and grow in confidence**




**Add more strategic value to your organisation**

# The value of business partner development

As the modern business partner role continues to evolve with today's change of pace, so does the need to adapt a business partner's skills, knowledge, and mindset to better support their organisation's objectives. Upskilling the capabilities of business partners to have a more strategic, holistic, and developmental impact is critical for any support functions' continued success.

Specialist business partner training and support can ensure:

- ✓ You have people in positions of influence that understand your organisation and what it needs
- ✓ You're able to successfully navigate periods of transition and change
- ✓ Your business partners possess the necessary skills to drive the organisation forward
- ✓ Your business partners have the capability to succeed in new roles
- ✓ Overall productivity and profitability is increased
- ✓ Recognition of the strategic value of your business partnering function



*"Thank you for all your support on an operational, strategic and personal level – it has been invaluable in strengthening the HR department as a whole"*

HR Manager  
S / Z / G /





**Jo Bristow**  
People Development Delivery Expert

## Why choose NFP?

Our bespoke business partner development programmes are designed to put you and your culture at its core. We take the time to fully understand your people and their needs to deliver a programme that truly accelerates their capability and helps you gain maximum impact from your business partnering model.

By choosing NFP, you will benefit from:

- ✓ Outcome-driven methods that encourage sustained behavioural change
- ✓ Engaging, ground-breaking tools that help turn learning into action
- ✓ Coaches who have walked in your shoes and are aligned to your needs
- ✓ Programmes that are tailored to you and designed to encourage better decision making
- ✓ A process that makes you part of the solution and allows you to see the ROI firsthand



# Don't just take our word for it...

Here are just some of the organisations that have trusted us to elevate their business partners and optimise the strategic value they add:



UNIVERSITY OF  
WESTMINSTER

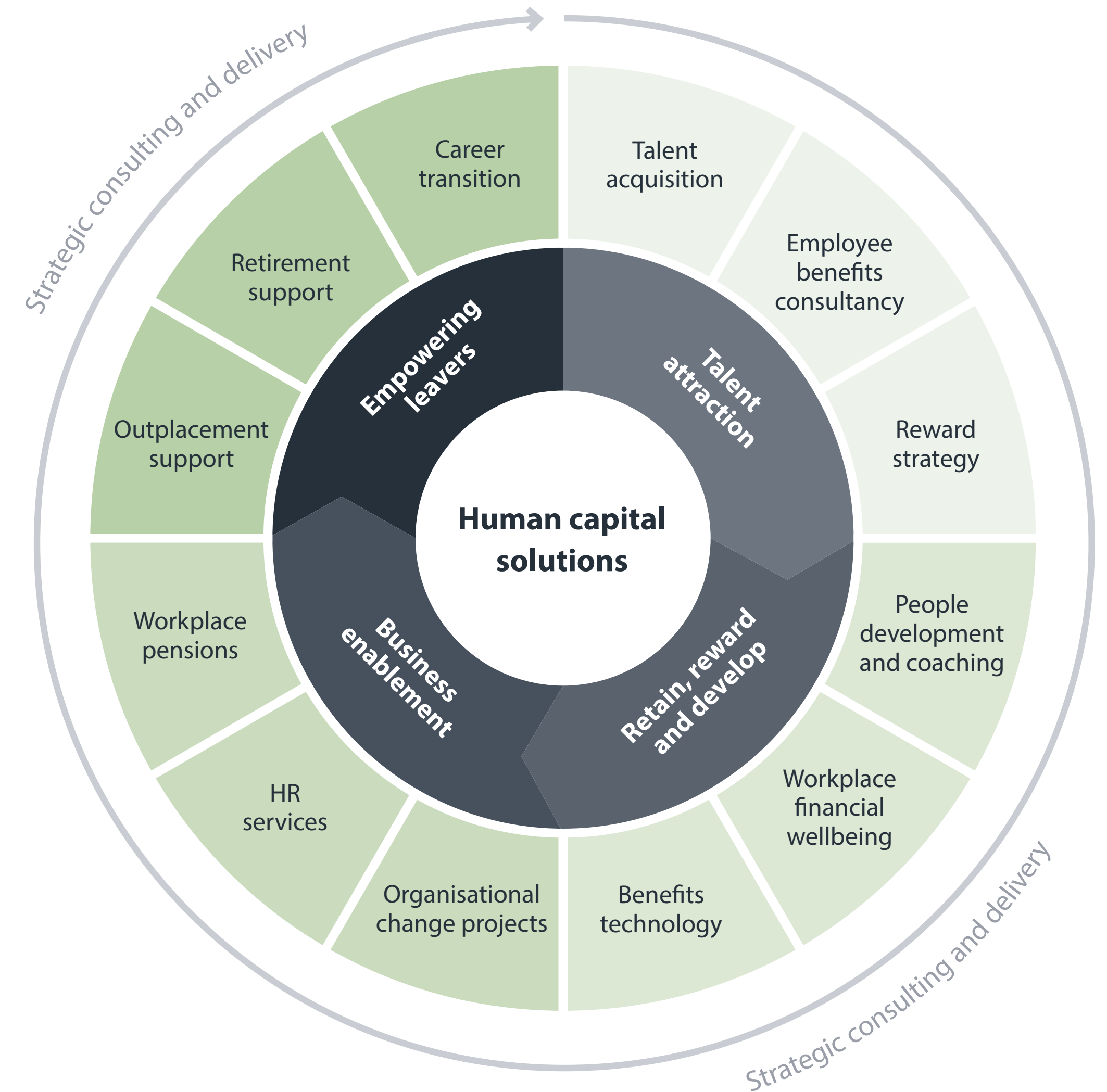


**Amy Dare**  
Project Consultant



# Solving your people challenges from hire to retire

Your people are your most important asset and the most critical contributor to your organisation's success. From joiners to leavers and everyone in between, our specialist teams can help you create a strategy that puts your people and their wellbeing first, as well as support your organisation and your employees to thrive through periods of challenge and change.



# Get in touch

To discuss your needs and explore how our people development specialists can design a programme that fully revolves around your business, your people, and your goals, get in touch with us today.

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